

## STRATEGIC PARTNERS







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## ABOUT THE ORGANISER

Eventus International has been in the business of connecting industries for over a decade. With a proven combination of networking, industry insight and knowledge sharing each event brings an industry closer together and closer to achieving a collective goal.

We take pride in using our platforms to offer bespoke sponsorship and exhibition opportunities that can easily position a brand to a targeted audience of professionals, and deliver a high ROI to companies looking to enter a market and/ or strengthen their brand presence

## BROCHURE CONTENTS

# **ABOUT EVENT:**

## **SPORTS BETTING WEST AFRICA+ SUMMIT 2024**

The **9th Annual Edition** of the renowned **Sports Betting West Africa+ Summit** is set to make its way to **Labadi Beach Hotel, Accra, Ghana,** for the first time since its debut. **SBWA+** has consistently stood out not only as a premier gaming summit and exhibition but also as a pivotal focal point for African operators, regulators, and other gaming ecosystem stakeholders. The summit's legacy of success continues with **SBWA+ 2024,** promising another exceptional edition.

Renowned as a 'deal-closer' event, the **Sports Betting West Africa+ Summit** presents a unique platform for attendees to explore the vibrant West African market, a continually expanding realm of opportunities for both local and international participants. Engage in discussions about current gaming regulations in Ghana and neighboring West African regions and gather insights into optimal capitalization practices, driving your company's profits and market share to new heights. Year after year, industry stakeholdersfrom around the world converge to meet, network, and discover the biggest opportunities



# SBWA+ SUMMIT 2024



Yudi Soetjiptadi
Founder & CEO
yudi@eventus-international.com



Lou-Mari Burnett

Chief Operating Officer

loumari@eventus-international.com



Josh Blom

Operations Director
josh@eventus-international.com



Caylin Keuler
Senior Events Coordinator
caylin@eventus-international.com



Ashleigh Strauss
Senior Creative Designer
ashleigh@eventus-international.com



Melissa Knoetze

Senior Executive Assistant
melissa@eventus-international.com



Johane Vermeulen
Administration Coordinator
johane@eventus-international.com



Leigh Booysen

Creative Designer
leigh@eventus-international.com

## EVENT **AGENDA**

# SBWA+ SUMMIT 2024

## DAY 1

## WEDNESDAY, 21 AUGUST 2024

### SBWA+ NETWORKING DAY

Attendees have the opportunity to connect with key decision-makers and innovative leaders in the African iGaming sector during a concentrated 3-hour networking session.

17:00 Registration

18:00 SBWA+ Welcoming Reception & SBWA+ Eventus Awards 2024

## DAY 2 THURSDAY, 22 AUGUST 2024

### **CONFERENCE & EXHIBITION**

Attendees can explore the exhibition floor, network with industry leaders, and sit in on conference sessions led by experts on various topics that are of great value to businesses within the Sports Betting industry.

- 09:30 Registration & Coffee
- 10:00 Opening remarks from the Chairperson
- 10:15 Keynote Address

The Evolution of Gambling Regulation in Ghana: Current Trends and Future Prospects

10:45 Panel Discussion

Africa Market Insights: Is Africa's betting market growth outpacing global averages?

11:30 Panel Discussion

Creating Synergy Between Online and Retail Operations

- 12:15 Networking Tea Break
- 12:45 Presentation

Leveraging Responsible Gaming for Sustainable Growth: Maximising profits without maxing out player welfare

- 13:30 Networking Lunch Break
- 14:30 Panel Discussion

Breaking Barriers: Overcoming cultural differences in the iGaming and Sports Betting Industry

15:15 Panel Discussion

Safe Bet: Improving Player Protection and Responsible Gaming in West Africa with Policy and Technology

16:15 Closing Remarks from the Chairperson



## EVENT **AGENDA**

# SBWA+ SUMMIT 2024

## DAY 3 FRIDAY, 23 AUGUST 2024

### **CONFERENCE & EXHIBITION**

Attendees can explore the exhibition floor, network with industry leaders, and sit in on conference sessions led by experts on various topics that are of great value to businesses within the Sports Betting industry.

### 09:30 Registration & Coffee

### 10:00 Opening remarks from the Chairperson

### 10:15 Keynote Address

Where Do We Stand? The current regulatory status of Ghana and its impact on West Africa

### 10:45 Presentation

Mobile Money Integration: Leveraging a frictionless payment ecosystem across all of Africa

#### 11:15 Presentation

Detecting & Mitigating the Impact of Player Fraud on Betting Sites

### 11:45 Networking Tea Break

### 12:30 Presentation

B2B Sales and Affiliate Marketing Within the African Space

### 13:00 Panel Discussion

An Overview of Customer Retention Strategies for the Increasingly Competitive West African Market

### 13:45 Networking Lunch Break

### 14:45 Panel Discussion

Fostering Global Recognition: Collaborative strategies for stakeholders in growing African sports

### 15:30 Closing Remarks from the Chairperson

\*\*\* End of #SBWA2024 \*\*\*







# **BECOME A SPEAKER TODAY**REGISTER YOUR INTEREST NOW AT INFO@EVENTUS-INTERNATIONAL.COM

WWW.EVENTUS-INTERNATIONAL.COM

## **INDUSTRY EXPERT SPEAKERS**

# SBWA+ SUMMIT 2024



Abena Osafo-Mensah Deputy Director, Licensing and Registration Gaming Commission of Ghana



Adejoke Marquis

Board Member

GamSafe Initiative



Adekunle Adeniji

Chief Executive Officer

9iawin



Adeleye Awakan

Managing Partner

AA Advisory



Adewale Adejuwon

Head of Marketing

Correct Tech Nigeria Limited (BetCorrect)



Adewunmi Adeniji

Sales Manager
Globacom Limited



Akeem Odukoya
Sportsbook Manager
betBonanza



Beatrice Baiden

Head of Corporate Affairs

Gamina Commission of Ghana



Bernadette Ewomazino Head of Operations Gamble Alert



Emily Asava Regional Business Development Manager SA Gaming



Ernest Ghartey
Social Media Manager
Pridebet Ghana



Francis Ifie

MD/CEO
BetBaba



Harold Kwabena Fearon Lawyer Sustineri Attorneys PRUC



Joe Andrews

Head of Sales, Africa

SIS Betting



Joel Anyaegbu Commercial Manager - West Africa SIS Ltd.



Julius Babafemi Fadipe

State Manager

Betano



Kobby Annan
Deputy Games Commissioner
Gamina Commission of Ghana



Dr. Kweku Ainuson
Partner
AB Lexmall & Associates Lawyers

## INDUSTRY EXPERT **SPEAKERS**

# SBWA+ SUMMIT 2024



Marko Dzoic **EveryMatrix** 



**McComb Victor Kankam** Senior Sales Manager - African marketsBusiness Manager & Financial Representative Africabetsah



Olanrewaju Wali National Sales Manager BestBet360



**Oluwatosin** Aderehinwo Head of Operations/COO Esadot Gaming Solutions Limited. West Africa



**Ovindamola Michaels** Country Manager LiveScore Group



Peter Mireku Games Commissioner Gamina Commission of Ghana



**Praveen Sadalage** Chief Business Development Officer B2Tech



**Robin HEBRAS** Commercial Director PREMIER BET Senegal - EDITEC UK



Samuel Olaitan Business Development Manager **Shacks Evolution Studios** 



Simon Pepper Chief Product Officer Tola Mobile Ltd.



Solomon Godwin Head, Africa **Boomina Games** 



**Unity Nwanze** Business Operations Manager betBonanza



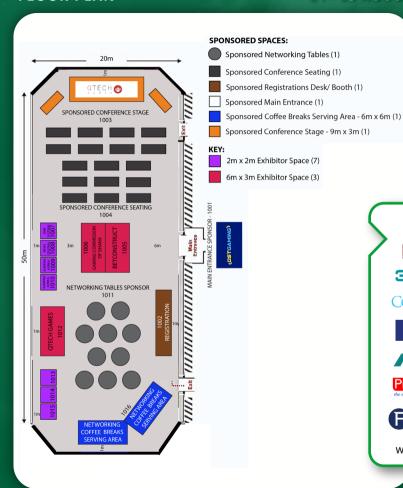
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**MARK YOUR CALENDARS FOR #BIGAFRICASUMMIT2025** 



17 - 21 FEBRUARY 2025

GABORONE, BOTSWANA



TO BECOME A **MEDIA PARTNER CONTACT US TODAY:** 



**JOSH BLOM Operations Director** josh@eventus-international.com

### **MEDIA PARTNERS**

































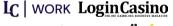






























WE THANK ALL OUR MEDIA PARTNERS FOR THEIR LOYAL SUPPORT.

## PARTNERS, SPONSORS & EXHIBITORS

# SBWA+ SUMMIT 2024

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Elite Executive specialises in locating and attracting the top talent in and for the financial industry with the goal of being the "go-to" search firm. Elite Executive sources the best candidates from a curated network and database to ensure that we connect the right people quickly and diligently

WWW.ELITEEXECUTIVE.COM.HK

### STRATEGIC PARTNER & EXHIBITOR



NascentEdge is a provider of dynamic face-to-face meeting platforms allowing our clients to expand into a predefined target audience and amplify their business exposure globally.

WWW.NASCENTEDGE.COM

### **MAIN ENTRANCE SPONSOR**



DSTGAMING is a leading provider of iGaming solutions, with over a decade of industry expertise, specializing in white-label and turnkey casino solutions. Our extended offerings include advanced game aggregation, custom casino game development, and secure payment gateways, designed to enhance the operational efficiency and user experience of our clients.

WWW.DSTGAMING.COM

### STRATEGIC PARTNER



The NovaMotus Consultancy offers you direct access to the decision-makers, cutting out the middleman and paving the way forward for your successful business venture. Our team of experts focuses on gathering the right connections, creating a global networking of top tier senior level executives, making it easier for you to shake the correct hand. Closing deals and growing your business have never been this easy. Let us help you on your new (Nova) business journey, moving (Motus) on up towards a prosperous future. NovaMotus Consultancy – The Only Way is Up

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BetConstruct is a global award-winning technology and services provider for online and land-based gaming industry. BetConstruct's innovative and proven offerings include Online and Retail Sportsbook, Classic RNG and Live Casinos, Esports, Poker, Skill Games, Social Gaming Platform, Sports Data Solutions and more – all ready to be launched and managed through SpringBME, its pioneering Business Management Environment.

WWW.BETCONSTRUCT.COM

### **STAGE SPONSOR & EXHIBITOR**



QTech Games is the leading game distributor for emerging markets. With a combined 50 years of experience, vetting the best casino games on the market, our senior management team has purpose-built and established QTech Games as an indispensable industry leader in game discovery. This is combined with our ever-expanding reach, proprietary gaming tools and services, 247 support, and advanced Al technology to bolster our partners' offerings and elevate their customer experience. QTech Games is setting the global standard, redefining the future of the online casino industry. QTech Games has made game distribution easy with its one-stop-shop approach for online casino operators, packaging together the world's finest online casino games and offering bespoke solutions to our global partners through an intuitive platform.

WWW.OTECHGAMES.COM

# PARTNERS, SPONSORS & EXHIBITORS

# SBWA+ SUMMIT 2024

### **TOTE BAG SPONSOR**



SA Gaming is a leading Live Game Solution provider offering premium online entertainment for more than 15 years. It offers a full spectrum of Live Games including Baccarat, Roulette, Blackjack and many more. It also runs a mobile gaming platform, including SA APP, its native app specifically designed for accessing its lobby. With experience and considerable market acumen, SA Gaming is definitely the best choice for expanding gaming business.

All of the supplier's games have passed the compliance software testing of GLI, an independent gaming certification laboratory trusted by more than 400 jurisdictions around the world. All gaming content is in compliance with the technical and legal standards.

WWW.SAGAMING.COM

### **SPONSOR**



Flexbet by DME Systems provides a comprehensive suite of betting solutions, tailored for the African market and built with the punter and operator in mind. Our platforms are continuously upgraded to meet new market trends and place a spotlight on entertainment, while guaranteeing profitability in the exciting world of sports, Lottery and PMU offerings.

With our multi-channel offer, we reach every sports enthusiast with a blend of traditional and digital offer. That explains why today, we enjoy valuable partnerships with trusted brands that make the best out of our online, retail and USSD offerings. We are a one-stop shop for both established operators and new entrants.

DME.SYSTEMS

### **SPONSOR**



B2Tech is a leading omnichannel technology solutions provider to the Sportsbook & iGaming industry with a strong presence and focus on emerging markets. We offer a comprehensive suite of iGaming solutions, including efficient data platforms, seamless payment processing, advanced CRM, streamlined back-office management, strategic affiliate networking, and dynamic bonus engines. These tools are designed to optimize sportsbook & iGaming operations, enhance user engagement, and drive competitive growth.

WWW.B2TECH.COM

### **SPONSOR**



iGaming AFRIKA is the best B2B and B2C gambling media source focused on informing the betting business community on all matters related to gaming in Africa. We take pride in being Africa's leading Casino, Sportsbook and Lottery insider for news, podcasts, interviews and other gambling industry updates.

IGAMINGAFRIKA.COM

### **SPONSOR**



EveryMatrix delivers iGaming software, solutions, content and services for casino, sports betting, paryments, and affiliate management to global Tier 1 operators as well as to newer brands. EveryMatrix empowers clients to unleash bold ideas and deliver outstanding player experiences in regulated markets. The company has 1,000 employees across 13 countries and serves 300+ customers worldwide. EveryMatrix is a member of the World Lottery Association and European Lotteries Association. In 2023 it became the first iGaming supplier to receive WLA Safer Gambling Certification. EveryMatrix is proud of its commitment to safer gambling and player protection whilst producing market leading gaming solutions.

**EVERYMATRIX.COM** 

### **SPONSOR**



El Networking, a division of Eventus International, offers the ultimate C-Level networking opportunities around the globe, presented in both online and in-person event platforms. The division was established in 2021 with the need for quality networking in mind, after the great absence thereof during the pandemic. El Networking will offer C-Level industry professionals the opportunity to reconnect with one another, have meaningful discussions and form stronger business relationships over refreshing drinks and delicious 5-star meals. Each networking event/platform will be selected carefully and will compliment and correspond with international events during every year, making it easily accessible to all interested.

WWW.EVENTUS-INTERNATIONAL.COM

# SBWA+ SUMMIT 2024

Registration is as easy as 1, 2, 3! Simply navigate to our registration page and select card registration or manual registration via invoice request!

We have a variety of ticket options available. To find more info on these navigate to: www.sportsbettingevents.com/sbwa



STEP 1: Visit www.sportsbettingevents.com/sbwa and navigate to the registration section.



STEP 2: Select a payment method, either Card Payment or Invoice Request.



STEP 3: Select your ticket, fill in the form, and you're all done!

### **NEED HELP?**

Contact us now and we will be happy to assist you with your enquiry



